INDUSTRIAL TRENDS SURVEY (MONTHLY)

DECEMBER 2017



Embargo: 11:00hrs 18 December 2017

MANUFACTURING ENDS THE YEAR ON A STRONG NOTE

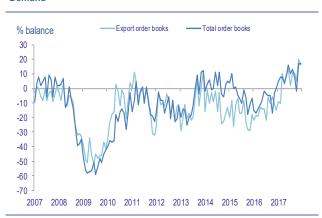
Manufacturing output grew at a robust pace in the three months to December, maintaining the momentum reported in the quarter to November. Order books remain, by a small margin, stronger than at any time since August 1988. Consequently, output is expected to continue growing in the three months to March, though at a more moderate pace. Meanwhile, expectations for output price inflation remain far above average.

- Output growth was steady at a rate far above the long-run average in the three months to December. Output expanded in 15 out of 17 sub-sectors, with growth was driven by food, drink and tobacco, mechanical engineering, motor vehicle and transport equipment, and electronic engineering. Output growth is expected to slow over the next three months, but to remain above average.
- Total order books remained at the highest since August 1988, just eclipsing the level reached in June this year. Order book strength was broad-based with 14 out of 17 sub-sectors reporting that the level of order books was above normal, particularly in motor vehicles and transport equipment and mechanical engineering. Meanwhile, export order books softened a little from the preceding survey, but still remained stronger than at any other time since 1995.
- Expectations for output price inflation picked up for the next three months.
- **Stocks** of finished goods were considered to be broadly adequate in the three months to December, but stock adequacy remained below the long-run average.

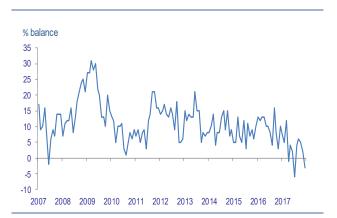
| 2017 | | | | | | | | | | | | | | |
|--|--|------|-----|-----|---------|-----------------|-----|--------------------|-----------------|-----|------|-----|------------|-----------|
| Percentage balances | Dec | Jan* | Feb | Mar | Apr* | May | Jun | Jul* | Aug | Sep | Oct* | Nov | Dec | Average** |
| 1a Total order book | 0 | +5 | +8 | +8 | +4 | +9 | +16 | +10 | +13 | +7 | -2 | +17 | +17 | -14 |
| 1b Export order book | -15 | -9 | -10 | +10 | +3 | +10 | +13 | +2 | +11 | +10 | +5 | +20 | +16 | -18 |
| 2 Stocks | +10 | +7 | +5 | +12 | -1 | +4 | +2 | -6 | +4 | +6 | +5 | +2 | -3 | +13 |
| 3 Volume of output - past three months | +19 | +15 | +16 | +23 | +22 | +28 | +15 | +31 | +30 | +17 | +14 | +28 | +30 | +4 |
| 3 Volume of output - next three months | +21 | +26 | +33 | +36 | +16 | +28 | +27 | +28 | +30 | +28 | +19 | +13 | +13 | +8 |
| 4 Average prices - next three months | +26 | +28 | +32 | +29 | +29 | +23 | +23 | +9 | +19 | +18 | +18 | +17 | +23 | +2 |
| * Indicates a quarterly survey ** Since 1995 | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| Percentages | | | | | | Above Normal | | mal | Below Normal | | N/A | | | |
| Excluding seasonal variations, do you consider that in volume terms: | | | | | | | 8 | 61 | | 1 | | 0 | | |
| 1a Your present total order book is | | | | | | _ | _ | | | | - | | | |
| 1b Your present export order book is | | | | | | 2 | 8 | 65 | | 1 | 2 | 4 | | |
| Firms with no order book are requested to estimate the level of demand | | | | | | | | | | | | | | |
| More than adequate | | | | | | | | | | | | | | |
| | IVIOI | • | | | dequate | | Les | Less than adequate | | | | | | |
| 2 Your present stocks of finished goods are | our present stocks of finished goods are 7 | | | | 74 | | 10 | | | | ; | | | |
| | | | | | | | | | | | | | | |
| What, excluding seasonal variations, is the expected trend with regards to: | | | | | | | | | | | | | | |
| | | | | | | U | • | Sa | me | Do | wn | N | / A | |
| 3 Volume of output over the past three month | S | | | | | 4 | 2 | 4 | .7 | 1 | 1 | | 0 | |
| 3 Volume of output over the next three months | | | | | 2 | 6 | 6 | 1 | 1 | 3 | | 0 | | |
| 4 Average prices at which domestic orders are booked over the next three months | | | | | | 2 | 9 | 6 | i4 | 6 | 3 | | 2 | |

Monthly industrial trends survey

Demand



Stocks



Output



Price expectations

